

Message Text

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PAGE 01 KHARTO 00040 081215Z

16

ACTION COME-00

INFO OCT-01 AF-06 NEA-10 ISO-00 EB-07 /024 W

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R 081130Z JAN 76

FM AMEMBASSY KHARTOUM

TO AMEMBASSY JIDDA

AMEMBASSY BEIRUT

INFO SECSTATE WASHDC 891

AMEMBASSY CAIRO

AMEMBASSY RABAT

AMEMBASSY TUNIS

LIMITED OFFICIAL USE KHARTOUM 0040

E.O. 11652: ADS 8 JAN 76

TAGS: BEXP, SU

SUBJECT: TRIAD

REF: STATE 30483, STATE 000540

1. TRIAD'S LOCAL AFFILIATE IS A CALLED TRIAD NATURAL RESOURCES (SUDAN) LTD. AND HEADED BY AMCIT, J. MELROY THOMPSON, FORMER BANKER (FNCB AND CONTINENTAL ILLINOIS). COMPANY HAS STRIKINGLY LARGE, WELL-STAFFED AND WELL-APPOINTED OFFICE IN KHARTOUM'S NEW EXTENSION, WITH ESTIMATED 20 EMPLOYEES. ITS AIM IS TO PARTICIPATE IN, AND PROMOTE (PARTICULARLY BY LOCATING APPROPRIATE FOREIGN TECHNICAL AND FINANCIAL PARTNERS), VARIOUS INVESTMENT SCHEMES IN SUDAN. MOST SERIOUS NOW UNDER CONSIDERATION IS 1,000,000-ACRE BLUE NILE RANCH SCHEME IN COOPERATION WITH GOS, LOCAL INVESTORS AND TRIAD'S U.S. AFFILIATE, ARIZONA-COLORADO LAND AND CATTLE CO. (AZL). OTHERS INCLUDE SUDANESE-BASED CARGO AIRLINE (WITH PAN AM), PORT SUDAN CEMENT PLANT (NOW AND OPIC PROJECT WITH TRIAD OUT OF PICTURE), AND DEUTZ TRUCK AND AGRICULTURAL MACHINERY MANUFACTURING PLANT. TO BEST OF OUR KNOWLEGE, TRIAD HAS NOT YET ACTUALLY MADE INVESTMENT IN SUDAN OR EARNED INCOME FROM SUDANESE

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OPERATIONS (EXCEPT PRESUMED SALES COMMISSION FOR

LARGE DEUTZ TRUCK SALE AND USUAL \$1 MILLION FEE FOR TRIAD'S
CO-MANAGEMENT OF \$200 MILLION SAMA-GUARANTEED
EURODOLLAR LOAN).

2. FYI TRIAD HAS AROUSED SOME CONTROVERSY WITHIN
SUDANESE GOVERNMENT AND BUSINESS COMMUNITY. COMPANIES
CONSIDERING BUSINESS ARRANGEMENTS MIGHT
INQUIRE AT U.S. EMBASSY, KHARTOUM, FOR FURTHER
DETAILS. DECON ON RECEIPT.
BREWER

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Message Attributes

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Margaret P. Grafeld
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